Kunj Shah

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SUMMARY

Master's in Quantitative and Computational Finance candidate with a strong academic record and proven ability to analyze markets, build financial models, and communicate investment insights. Interested in equity research, risk-return analysis, and data-driven strategy with skills in Python, SQL, and Excel. Adept at transforming complex financial concepts into clear recommendations and thriving in fast-paced, results-oriented environments.

EDUCATION

GEORGIA INSTITUTE OF TECHNOLOGY, Scheller College of Business   **Atlanta, GA**
Master of Science in Quantitative and Computational Finance   *August 2025 - December 2026*
Key Coursework

- Stochastic Processes in Finance, Design and Implementation of Systems to Support (C++), Derivative Securities

University of San Francisco, Honors School of Management   **San Francisco, CA**
Bachelor of Business Administration   *May 2023*

- GPA: 3.83
- Major: Finance and Econometrics
- Honors: Summa Cum Laude, Dean's List 8/8
- Student Managed Fund: Appointed as the sole undergraduate Quantitative Analyst for a $2M student-managed fund. Delivered 7.26% return outperforming benchmark by conducting equity research, building valuation models, and identifying investment opportunities using Excel, SQL, and Bloomberg. Authored research notes and presented findings to the investment committee, providing data-informed recommendations on portfolio allocation

EXPERIENCE

League of Ecom (Consulting Firm)   **San Francisco, CA**
Co-founder / CRO   *May 2020 – August 2024*
LOE developed and executed comprehensive growth strategies for numerous global brands. Optimizations included SEO enhanced listings, developing ad strategy, as well as supply chain improvements, inventory planning, and more.

- Applied predictive analytics to increase profitability by 60% YoY, earning recognition in Forbes and USA Today.
- Built forecasting and regression models (Excel & Python), improving accuracy by 30% and reducing reporting errors by 15%.
- Researched pricing trends and presented actionable insights that guided capital allocation and strategic growth.
- Led a 30-member team in a high-pressure environment, scaling 90+ storefronts and ensuring project deliverables and analysis were executed with precision and clarity.

Revelle Aesthetics, Inc.   **Mountain View, CA**
Financial Analyst Intern   *July 2022 – August 2022*
Medical device company focused on addressing women's aesthetic concerns, particularly cellulite.

- Conducted in-depth market research and data analysis using Tableau and Salesforce to uncover key industry trends, leading to strategic growth initiatives.
- Optimized customer segmentation models, boosting market presence by 20% across 15 states.

SKILLS

Programming & Tools: Python, R, SQL, Stata, Tableau, Excel, Bloomberg Terminal
Quantitative & Analytical Skills: Equity research, valuation modeling, financial analysis, forecasting, regression, data visualization
Certifications: FINRA Securities Industry Essentials (SIE), UChicago MS Financial Mathematics Prep Course, Wall Street Prep, CFA Level 1 Candidate 2025

INTERESTS

Interests: Baseball, Chess, Hyrox, Hiking, Chipotle, Personal Finance Blog